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                                                          SENATE FILE 2257
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                                       AN ACT
     4 RELATING TO THE USE OF CREDIT INFORMATION FOR UNDERWRITING
          OR RATING RISKS FOR PERSONAL INSURANCE AND PROVIDING AN
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           APPLICABILITY DATE.
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     8 BE IT ENACTED BY THE GENERAL ASSEMBLY OF THE STATE OF IOWA:
    10 Section 1. <u>NEW SECTION</u>. 515.109A USE OF CREDIT 11 INFORMATION == PERSONAL INSURANCE.
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          1. DEFINITIONS. As used in this section unless the
  1 13 context otherwise requires:
          a. "Adverse action" means a denial of issuance,
  1 15 cancellation, or refusal to renew, an increase in any charge
  1 16 for, or a reduction or other unfavorable change in the terms
    17 of coverage or amount of any personal insurance existing or
  1 18 applied for, or in connection with the underwriting of
  1 19 personal insurance.
    b. "Affiliate" means any company that controls, is 21 controlled by, or is under common control with another
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  1 22 company.
1 23 c. "Applicant" means an individual who has applied to be
          d. "Consumer" means an insured whose credit information is
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  1 26 used or whose insurance score is calculated in the
    27 underwriting or rating of a personal insurance policy or an
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    28 applicant for such a personal insurance policy.
          e. "Consumer reporting agency" means any person that, for
    30 monetary fees, dues, or on a cooperative nonprofit basis,
    31 regularly engages in whole or in part in the practice of
  1 32 assembling or evaluating consumer credit information or other
  1 33 information concerning consumers for the purpose of furnishing
    34 consumer credit reports to third parties.
35 f. "Credit information" means any information related to
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     1 credit that is contained in or derived from a credit report,
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     2 or provided in an application for personal insurance.
     3 Information that is not related to credit shall not be
     4 considered "credit information" regardless of whether the
     5 information is contained in or derived from a credit report or
     6 an application for credit or is used to calculate an insurance
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     7 score.
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          g.
               "Credit report" means any written, oral, or other
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     9 communication of information by a consumer reporting agency
  2 10 that relates to a consumer's creditworthiness, credit
  2 11 standing, or credit capacity and that is used or expected to
    12 be used or is collected, in whole or in part, for the purpose 13 of serving as a factor in determining personal insurance
  2 14 premiums, eligibility for personal insurance coverage, or tier
  2 15 placement.
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          h. "Insurance score" means a number or rating that is
    17 derived from an algorithm, computer application, model, or
  2 18 other process that is based in whole or in part on credit
    19 information for the purposes of predicting the future
    20 insurance loss exposure of a consumer.
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         i. "Insured" means an individual who is covered by a
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    22 personal insurance policy.
          j. "Personal insurance" means personal insurance and not
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  2 24 commercial insurance and is limited to private passenger
  2 25 automobile, homeowners, farm owners, personal farm liability,
    26 motorcycle, mobile home owners, noncommercial dwelling fire 27 insurance, boat, personal watercraft, snowmobile, and
    28 recreational vehicle policies, that are individually
    29 underwritten for personal, family, farm, or household use.
    30 other type of insurance is included as personal insurance for
  2 31 the purposes of this section.
    32 2. USE OF CREDIT INFORMATION. An insurer authorized to do 33 business in Iowa that uses credit information to underwrite or 34 rate risks for a policy of personal insurance shall not do any
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  2 35 of the following:
           a. Use an insurance score that is calculated using income,
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3 status, race, or nationality of a consumer as a factor.
4 b. Deny issuance, cancel, or refuse to renew a policy of 5 personal insurance solely on the basis of credit information,

2 gender, address, zip code, ethnic group, religion, marital

6 without consideration of any other applicable underwriting 7 factors independent of credit information that are not 8 otherwise prohibited under paragraph "a".

c. Base a consumer's renewal rates for personal insurance 3 10 solely on the basis of credit information, without 3 11 consideration of any other applicable underwriting factors 3 12 independent of credit information that are not otherwise 3 13 prohibited under paragraph "a"

d. Take adverse action against a consumer solely because 3 15 the consumer does not have a credit card account, without 3 16 consideration of any other applicable underwriting factors 3 17 independent of credit information that are not otherwise 3 18 prohibited under paragraph "a".

- Consider an absence of credit information or an e. 3 20 inability to calculate an insurance score in underwriting or 3 21 rating personal insurance unless the insurer does one of the 3 22 following:
- (1)Treats the consumer as if the consumer has neutral 3 24 credit information, as defined by the insurer.

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- (2) Excludes the use of credit information as an 26 underwriting factor and only uses other underwriting criteria.
- f. Take adverse action against a consumer based on credit 3 28 information, unless the insurer obtains and uses a credit 29 report issued or an insurance score calculated within ninety 30 days before the date a personal insurance policy is first 3 31 written or a renewal is issued.
 - g. Use credit information unless not later than every 33 thirty=six months following the last time that the insurer 34 obtained current credit information for the insured, the 35 insurer recalculates the insurance score or obtains an updated 1 credit report for the insured. Regardless of the requirements 2 of this paragraph:
 - (1) At annual renewal, upon the request of the consumer or 4 the consumer's agent, the insurer shall re=underwrite and re= 5 rate the personal insurance policy based upon a current credit 6 report or insurance score. An insurer is not required to 7 recalculate an insurance score or obtain a current credit 8 report more than once in a twelve=month period.
- (2) The insurer shall have the discretion to obtain 4 10 current credit information for a consumer more frequently than 4 11 every thirty=six months, if consistent with the insurer's 4 12 underwriting guidelines.
- (3) Notwithstanding subparagraph (1), an insurer is not 4 14 required to obtain current credit information for a consumer 4 15 if any of the following applies:
- (a) The insurer is treating the consumer as otherwise 4 17 approved by the commissioner of insurance.
- (b) The consumer is in the most favorably priced tier of 4 19 the insurer, within a group of affiliated insurers. However 4 20 the insurer shall have the discretion to obtain current credit 21 information, if consistent with the insurer's underwriting 22 guidelines.
- (c) Credit information was not used for underwriting or 24 rating the insured when the personal insurance policy was 25 initially written. However, the insurer shall have the 4 26 discretion to use current credit information for underwriting 4 27 or rating the insured upon renewal of the policy, if 28 consistent with the insurer's underwriting guidelines.
 29 (d) The insurer reevaluates the insured beginning no later
- 4 30 than thirty=six months after the personal insurance policy was 4 31 initially written and thereafter, based on other underwriting 32 or rating factors, excluding credit information.
 33 h. Use any of the following as a negative factor in any
- 4 33 34 insurance scoring methodology or in reviewing credit information for the purpose of underwriting or rating a personal insurance policy:
 - (1) Credit inquiries not initiated by the consumer or inquiries requested by the consumer for the consumer's own credit information.
 - (2) Inquiries relating to insurance coverage, if so identified on a consumer's credit report.
 - Collection accounts with a medical industry code, if so identified on a consumer's credit report.
- (4) Multiple lender inquiries, if coded by a consumer 10 reporting agency on the consumer's credit report as being from 11 the home mortgage industry and made within thirty days of one 5 12 another, unless only one inquiry is considered.
- Multiple lender inquiries, if coded by a consumer 5 13 (5) 14 reporting agency on the consumer's credit report as being from 5 15 the automobile lending industry and made within thirty days of 5 16 one another, unless only one inquiry is considered.

- 5 17 DISPUTE RESOLUTION AND ERROR CORRECTION. If it is 5 18 determined through the dispute resolution process set forth 5 19 under the federal Fair Credit Reporting Act, 15 U.S.C. } 5 20 1681i(a)(5), that the credit information of a current insured 5 21 is incorrect or incomplete and the insurer receives notice of 22 such determination from either the consumer reporting agency 23 or from the insured, the insurer shall re=underwrite and re= 24 rate the insured within thirty days of receiving the notice. 5 25 After re-underwriting or re-rating the insured, the insurer 26 shall make any adjustments necessary, consistent with the 27 insurer's underwriting and rating guidelines. If an insurer 5 28 determines that an insured has overpaid premium on a personal 5 29 insurance policy, the insurer shall refund the amount of the 30 overpayment to the insured, calculated for either the last 31 twelve months of coverage or the actual policy period, 5 32 whichever is shorter. 33
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- INITIAL NOTIFICATION.

 If an insurer writing personal insurance uses credit a. 35 information in underwriting or rating a consumer, the insurer 1 or the insurer's agent shall disclose, either on the insurance 2 application or at the time that the insurance application is 3 taken that the insurer may obtain credit information of the 4 consumer in connection with the application. Such disclosure 5 to a consumer shall either be written or provided in the same 6 medium as the application for insurance. An insurer is not 7 required to provide the disclosure statement required under 8 this subsection to a consumer in connection with the renewal 9 of a personal insurance policy if the consumer has previously 6 10 been provided with such a disclosure statement.
- b. An insurer that uses the following statement of 12 disclosure shall be deemed to be in compliance with this 6 13 subsection:
- "In connection with this application for insurance, we may 6 15 review your credit report or obtain or use a credit=based 6 16 insurance score based on the information contained in that 6 17 credit report. We may use a third party in connection with 6 18 the development of your insurance score.'
- 5. NOTIFICATION OF ADVERSE ACTION. If an insurer takes 6 20 adverse action against a consumer based on credit information, 6 21 the insurer shall do all of the following:
- a. Provide notification to the consumer that adverse 6 23 action has been taken, in accordance with the requirements of 6 24 the federal Fair Credit Reporting Act, 15 U.S.C. \ 1681m(a).
- b. Provide notification to the consumer explaining the 6 26 reasons for the adverse action taken. Such notice shall give 6 27 reasons for the adverse action taken in language that is 6 28 sufficiently clear and specific so that a person can identify 29 the basis for the insurer's decision to take adverse action. 6 30 Such notification shall include a description of up to four 6 31 factors that were the primary influences for the adverse 32 action taken. The use of generalized terms such as "poor 33 credit history", "poor credit rating", or "poor insurance 34 score" does not meet the explanation requirements of this 35 paragraph. Standardized credit explanations that are provided 1 by consumer reporting agencies or other third-party vendors 2 are deemed to comply with this paragraph.
 - 6. INFORMATION FILED WITH THE COMMISSIONER OF INSURANCE.
 - 4 a. An insurer that uses insurance scores to underwrite and 5 rate risks for personal insurance shall file the insurer's 6 scoring models or other scoring processes with the commissioner of insurance. A third party may file scoring 8 models on behalf of an insurer. Information filed with the 9 commissioner that includes insurance scoring models may 10 include information including loss experience that justifies
- 11 the insurer's use of credit information.
 12 b. Information filed with the commissioner of insurance 7 13 pursuant to this subsection shall be considered a confidential 14 record and be recognized and protected as a trade secret
- 7 15 pursuant to section 22.7, subsection 3. 7 16 7. INDEMNIFICATION. An insurer shall indemnify, defend, 17 and hold harmless agents or producers of the insurer from and 7 18 against all liability, fees, and costs, arising out of or 7 19 relating to the actions, errors, or omissions of an agent or 20 producer who obtains or uses credit information or insurance 21 scores on behalf of an insurer, provided that the agent or 22 producer follows the instructions or procedures established by 23 the insurer and complies with any applicable law or 24 regulation. This subsection shall not be construed to provide 25 a consumer or other insured with a cause of action that does 7 26 not exist in the absence of this subsection.
 - 8. CONSUMER REPORTING AGENCY == SALE OF CREDIT

7 28 INFORMATION. a. A consumer reporting agency shall not provide or sell 7 30 data or lists that include any information that was submitted, 31 in whole or in part, in conjunction with an insurance inquiry 32 about a consumer's credit information or a request for a 33 credit report or insurance score. Such information includes, 34 but is not limited to, the expiration dates of an insurance 35 policy or any other information that can be used to identify 1 the expiration date of a consumer's insurance policy or the 2 terms and conditions of the consumer's insurance coverage. 8 3 b. This subsection does not apply to the provision of 4 information, including data or lists, by a consumer reporting 8 8 8 5 agency to the agent or producer from whom the information was 6 received, to the insurer on whose behalf the agent or producer 7 acted, or to the insurer's affiliates or holding companies. 8 8 8 c. This subsection shall not be construed to restrict an 8 9 insurer from obtaining a claims history report or a motor 8 10 vehicle report of a consumer. 9. SEVERABILITY. If any subsection, paragraph, sentence, 8 11 8 12 clause, phrase, or any other part of this section is declared 13 invalid due to an interpretation of or a future change in the 8 14 federal Fair Credit Reporting Act, the remaining subsections, 8 15 paragraphs, sentences, clauses, phrases, or parts thereof 8 16 shall be in no manner affected thereby but shall remain in 8 17 full force and effect. 8 18 10. APPLICABILITY DATE. This section applies to personal 8 19 insurance contracts or policies delivered, issued for 8 20 delivery, continued, or renewed in this state on or after 8 21 April 1, 2005. 8 22 8 23 8 24 25 JEFFREY M. LAMBERTI 8 26 President of the Senate 8 27 8 8 29 8 CHRISTOPHER C. RANTS 30 8 31 Speaker of the House 8 32 I hereby certify that this bill originated in the Senate and 34 is known as Senate File 2257, Eightieth General Assembly. 8 8 35 9 1 9 2 9

MICHAEL E. MARSHALL Secretary of the Senate _____, 2004 Approved ___

THOMAS J. VILSACK

10 Governor

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